# In the Matter of the Mediation/Arbitration between 

CUBA CITY BOARD OF EDUCATION
and
Re: Wisconsin Employment Relations Commission Y EDUCATTON ASSOCIATION Decision No. 20100
CUBA CITY EDUCATION ASSOCIATION

APPEARANCES: For the Cuba City Board of Education: Kenneth
Cole, Director, Employee Relations, Wisconsin Association of School Boards, Inc., 122 West Washington Avenue, Madison, Wisconsin 53703.

For the Cuba City Education Association: Paul R. Bierbrauer, Executive Director, South West Teachers United, Route 1, Barber Avenue, Livingston, Wisconsin 53544.

The Mediator/arbitrator was notified of his selection by an Order of the Wisconsin Employment Relations Commission dated November 16, 1982. The parties had executed a stipulation on a voluntary impasse resolution procedure and had exchanged final offers dated October 4, 1982. A mediation session was conducted on December 8, 1982. When the mediator was unable to achieve a settlement, the parties agreed that rather than hold a formal hearing, they would exchange exhibits on January 4, 1983 and would file written briefs with the arbitrator on February 4, 1983 for him to exchange. The Employer's brief was either lost or otherwise delayed, so that the briefs were not exchanged until February 25. The record is considered closed as of that date.

The Association represents a collective bargaining unit of $\mathrm{K}-12$ teachers employed by the Board. They have been bargaining for several years. They also engaged in mediation/ arbitration for the 1981-82 school year. The arbitrator's award in that proceeding did not issue until August 3, 1982. This was the reas on that after only one bargaining session the parties stipulated on September 14, 1982 that they had reached impasse and exchanged final offers less than three weeks later. The final offers are attached hereto as Exhibit A, the Board's final offer, and Exhibit B, the Association's final offer. The parties agree that there are only two issues: increases in the salary schedule and increases in the extra duty schedule.

Position of the Association on increases in the salary schedule
The Association would increase the amounts at the top of each column of the salary schedule by $\$ 700$ per annum and would increase the horizontal increment at the head of each column by $\$ 20$. Like the Employer, the Association would retain annual increments that equal 4 per cent of the amount at the top of each column.

The Association makes several cost comparisons of its offer with that of the Board. In each case the difference is about two percentage points. On a staff-cast-forward basis
the Association estimates its own offer at $8.8 \%$ as compared with the Board's offer at $6.9 \%$. On a positions-cast-forward basis the Association estimates its own offer at $8.4 \%$ and the Board's offer at $6.4 \%$. On an actual-staff basis the Association estimates its own offer at $5.7 \%$ and the Board's offer at $3.7 \%$. The Association believes that the cost of its offer, whether calculated in any of these three ways, is reasonable, well within the Board's ability to pay the increase, and more closely comparable than the Board's offer to the cost of settlements being made elsewhere.

The Association's principal argument to support its salary proposal is that for a variety of reasons the appropriate comparable school districts are those with similar size teaching staffs throughout the State of Wisconsin. (The Association also introduced salary data for all school districts in the state to show that Cuba City benchmark rates are generally below the statewide averages.) Specifically, the Association lists benchmark settlements for 45 school districts of similar size within the state. These data indicate that the averages of these representative settlements are higher than the final offer proposals of the Association. The Association makes a fairly elaborate argument concerning the requirements of the State Constitution and laws governing the aid formula and educational standards to support its position that statewide comparable data should be used to arrive at an arbitral judgment concerning the salary schedule increases.

Although the Association considers athletic conference comparables to be pertinent in this proceeding, it is pointed out that in the Southern Eight conference only three districts have been settled: Mt. Horeb, Dodgeville, and Mineral Point.

Position of the School Board on increases in the salary schedule
The Board would increase the amounts at the top of each column of the salary schedule by $\$ 500$ and otherwise leave the schedule unchanged, keeping the present 4 per cent annual increments, calculated on the figure at the top of each column.

The Board's calculation of the relative costs of its own and the Association's increases differs somewhat from the calculations made by the Association, with the Board estimating the overall cost of its own offer at about $7 \%$ and the Association's at about $9 \%$. But like the Association, the Board also estimates the difference as about $2 \%$.

The Board disagrees completely with the Association's comparables and would use essentially all the school districts in CESA 14. The list includes all the districts in Grant and Lafayette Counties and all except those in the northeast corner of Iowa County. The list includes seven districts in the Southern Eight athletic conference and fifteen other districts that are in CESA 14, plus one that is just outside. Although the Association includes Mt. Horeb as a member of the Southern Eight, the District would exclude it and include Southwestern (Hazel Green) for the reason that the membership of the conference will change in 1983-84.

## Discussion of the increases in the salary schedule

I have difficulty in accepting the comparable school districts of either of the parties in this dispute. Although there is some merit in the Association's proposed use of a statewide list of districts of a similar size, since the labor
market for teachers is at least arguably a statewide market, I would be very reluctant to base an award on these data without giving the parties an opportunity in open hearing to examine the implications of such a comparison. I believe that an award based on such data would be a departure from precedent. Such a change in the standards used would require much more careful consideration than can be given in this proceeding.

Nor am I satisfied that the Board's comparables should be used. Most of the districts that are proposed as comparables by the Board are smaller in enrollment than the Cuba City district. Although they have the advantage of all (except one) being within CESA 14 , they are perhaps too heavily weighted in favor of small districts.

The Board submitted a copy of last year's mediation/arbitration award of Byron Yaffe for this same unit. I have carefully examined the comparable districts he used in that case and have decided that I should also adopt them. They include the districts in the Southern Eight athletic conference, including both Hazel Green (Southwestern) and Mt. Horeb, as well as the four districts immediately adjacent to Cuba City that are not in the athletic conference: Shullsburg, Potosi, Benton, and Belmont.

Six of the twelve districts have settled. Five of the others are in mediation/arbitration, and the parties have furnished me with the final offers in each case. Shullsburg is not settled and neither party furnished this proceeding with any data, so I must assume that Shullsburg is not in mediation/ arbitration. With no data available, Shullsburg has been dropped out of the comparisons.

This leaves eleven comparable districts. As indicated in the following tables, averages have been calculated using two different assumptions: The first assumption is that all arbitrators will accept the Board offers. The second assumption is that all arbitrators will accept the Union offers. In each set of calculations the bench marks of BA Base, BA Maximum, MA Base, MA Maximum, and Schedule Maximum are used.

TABIE I - BA BASE

| District | $\begin{gathered} \text { 1982-83 } \\ \text { Settlement } \\ \hline \end{gathered}$ | Unsettled, Board Offer | Unsettled, Union Offer | Settled \& Board Offer | Settied \& Union Offer |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mineral Pt. | 12,750 |  |  | 12,750 | 12,750 |
| Platteville |  | 12,650 | 12,850 | 12,650 | 12,850 |
| Iowa Grant |  | 12,194 | 12,944 | 12,194 | 12,944 |
| Lancaster |  | 12,600 | 12,500 | 12,600 | 12,500 |
| Darlington |  | 12,300 | 12,966 | 12,300 | 12,966 |
| Dodgeville | 12,350 |  |  | 12,350 | 12,350 |
| Hazel Green | 12,000 |  |  | 12,000 | 12,000 |
| Mt. Horeb | 12,575 |  |  | 12,575 | 12,575 |
| Potosi | 12,100 |  |  | 12,100 | 12,100 |
| Benton | 12,400 |  |  | 12,400 | 12,400 |
| Belmont |  | 12,300 | 12,500 | 12,300 | 12,500 |
| Average | 12,362 | 12,409 | 12,752 | 12,384 | 12,540 |
| Cuba City |  | 12,500 | 12,700 |  |  |


| District | $\begin{gathered} \text { 1982-83 } \\ \text { Settlement } \\ \hline \end{gathered}$ | Unsettled, Board Offer | Unsettled, Union Offer | Settled \& Board Offer | Settled \& Union Offer |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mineral Pt. | 18,488 |  |  | 18,488 | 18,488 |
| Platteville |  | 16,213 | 16,986 | 16,213 | 16,986 |
| Iowa Grant |  | 16,584 | 17,606 | 16,584 | 17,606 |
| Iancaster |  | 17,833 | 18,200 | 17,833 | 18,200 |
| Darlington |  | 15,780 | 16,655 | 15,780 | 16,655 |
| Dodgeville | 17,537 |  |  | 17,537 | 17,537 |
| Hazel Green | 17,280 |  |  | 17,280 | 17,280 |
| Mt. Horeb | 17,605 |  |  | 17,605 | 17,605 |
| Potosi | 16,500 |  |  | 16,500 | 16,500 |
| Benton | 16,771 |  |  | 16,771 | 16,771 |
| Belmont |  | 15,800 | 16,360 | 15,800 | 16,360 |
| Average | 17,364 | 16,442 | 17,161 | 16,945 | 17,272 |
| Cuba City |  | 18,000 | 18,288 |  |  |

## TABLE III - MA BASE

| Mineral Pt. | 13,750 |  |  | 13,750 | 13,750 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Platteville |  | 13,722 | 14,006 | 13,722 | 14,006 |
| Iowa Grant |  | 13,413 | 14,238 | 13,413 | 14,238 |
| Lancaster |  | 13,400 | 13,300 | 13,400 | 13,300 |
| Darlington |  | 13,470 | 14,203 | 13,470 | 14,203 |
| Dodgeville | 13,250 |  |  | 13,250 | 13,250 |
| Hazel Green | 12,750 |  |  | 12,750 | 12,750 |
| Mt. Horeb | 14,587 |  |  | 14,587 | 14,587 |
| Potosi | 13,420 |  |  | 13,420 | 13,420 |
| Benton | 13,000 |  |  |  | 13,000 |
| Belmont | 13,800 | 14,000 | 13,800 | 14,000 |  |
| Average | 13,460 | 13,561 | 13,949 | 13,506 | 13,682 |
| Cuba City |  |  |  |  |  |
|  |  | 13,700 | 13,960 |  |  |

TABIE IV - MA MAXIMUM

| Mineral Pt. | 20,350 |  |  | 20,350 | 20,350 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Platteville |  | 20,898 | 21,325 | 20,898 | 21,325 |
| Iowa Grant |  | 20,388 | 21,648 | 20,388 | 21,648 |
| Lancaster |  | 19,808 | 20,216 | 19,808 | 20,216 |
| Darlington |  | 19,190 | 20,279 | 19,190 | 20,279 |
| Dodgeville | 20,140 |  |  | 20,140 | 20,140 |
| Hazel Green | 19,890 |  |  | 19,890 | 19,890 |
| Mt. Horeb | 21,629 |  |  | 21,629 | 21,629 |
| Potosi | 19,140 |  |  | 19,140 | 19,140 |
| Benton | 18,487 | 18,100 | 18,740 | 18,487 | 18,487 |
| Belmont |  |  |  | 18,100 | 18,740 |
| Average | 19,939 | 19,677 | 20,442 | 19,820 | 20,168 |
| Cuba City |  |  |  |  |  |
|  |  | 20,276 | 20,656 |  |  |

TABIE V - SCHEDULE MAXIMUM

| District | $\begin{gathered} 1982-83 \\ \text { Settlement } \\ \hline \end{gathered}$ | Unsettled, Board Offer | Unsettled, Union Offer | Settled \& Board Offer | Settled \& Union Offer |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mineral Pt. | 20,350 |  |  | 20,350 | 20,350 |
| Platteville |  | 21,707 | 22,202 | 21,707 | 22,202 |
| Iowa Grant |  | 22,242 | 23,606 | 22,242 | 23,606 |
| Lancaster |  | 20,773 | 21,216 | 20,773 | 21,216 |
| Darlington |  | 21,110 | 22,318 | 21,110 | 22,318 |
| Dodgeville | 20,824 |  |  | 20,824 | 20,824 |
| Hazel Green | 20,800 |  |  | 20,800 | 20,800 |
| Mt. Horeb | 23,641 |  |  | 23,641 | 23,641 |
| Potosi | 19,580 |  |  | 19,580 | 19,580 |
| Benton | 19,631 |  |  | 19,631 | 19,631 |
| Belmont |  | 18,600 | 19,240 | 18,600 | 19,240 |
| Average | 20,804 | 20,886 | 21,716 | 20,842 | 21,219 |
| Cuba City |  | 21,432 | 21,855 |  |  |

Although it would be preferable to use settlements only as comparables, both the settled and the unsettled negotiations on these tables are worthy of comment:

1. The Cuba City Board offer is higher than the average settlement in the six negotiations that have been settled.
2. The Cuba City Board offer is higher than the average board offer among the five negotiations that are in arbitration.
3. Except in the MA Base comparison, the Cuba City Education Association offer is higher than the average union offers among the five negotiations that are in arbitration.
4. Except at the BA Base level of comparison, if all the arbitrators in the five cases in arbitration were to accept the union offers, the Cuba City Board offer would be higher than the average final settlement for all eleven of the districts used for comparison. At the BA Base level the Cuba City Board offer would be $\$ 40$ less than that average.
5. The following table shows the rank of Cuba City in 1981-82 and the rank that would result under the several assumptions described in the tables above.

|  | BA | BA | MA | MA | Schedule |
| :---: | :---: | :---: | :---: | :---: | :---: |
| RANK | BASE | MAX | BASE | MAX | MAX |

A. 1981-82 school year
B. Assuming that the Board offer is accepted in this case \& union offers are accepted in all other med/arb cases
C. Assuming that the Union offer is accepted in this case \& union offers are accepted in all other med/arb cases

| 5 | 2 | 5 | 4 | 5 |
| :--- | :--- | :--- | :--- | :--- |

D. Assuming that the Board offer is accepted in this case \& board offers are accepted in all other med/arb cases
$\begin{array}{lllll}5 & 2 & 5 & 5 & 4\end{array}$
E. Assuming that the Union offer is accepted in this case \& board offers are accepted in all other med/arb cases
$\begin{array}{lllll}1 & 2 & 2 & 3 & 3\end{array}$

Two key conclusions may be drawn from these figures and comments: First, given the most favorable outcomes from the standpoint of the Association in the five arbitration cases, the Board offer in this case is better than the average at all levels except the BA Base, where the Board offer is $\$ 40$ lower than the average.

Second, if the Board offer is accepted in this case, there will be some slippage in the Cuba City rank among the eleven comparable districts.

Thus, although Cuba City will slip from an overall rank of about third to fifth among the twelve comparable districts (assuming that arbitrators choose the unions' final offers in all five cases), it appears to me that the Board's offer in this case better satisfies the comparability criterion in Section $111.70(4)(\mathrm{cm}) 7$. of the Act.

Position of the Association on the extra duty schedule
The Association describes the history of negotiations on this subject with the simile of playing "leap-frog." Increases have been negotiated only every second and third year. The most recent increase was for the 1980-81 school year. Because of this pattern the rates for Cuba City have fallen behind and increases in the order of magnitude proposed by the Association are necessary. On this issue the Association makes comparisons with the other districts in the Southern Eight athletic conference. These comparisons purport to show that even with the increases proposed by the Association, the Cuba City rates are still lower than the average of other rates among the comparable districts.

Position of the Board on the extra duty schedule
The Board makes its comparisons on this issue with the same CESA 14 districts that it used in the comparisons on the salary schedule. According to these comparisons the Board's final offer is comparable in the amounts of the increases for 1982-83 as well as the levels that are achieved by the increases.

Discussion of the increases in the extra duty schedule
It was extremely difficult to make judgments on this issue. The data presented by the Board for the districts with which it would compare itself were sketchy at best. 1982-83 schedules were shown for only four districts, and not all the districts were represented in the data presented by the Board for 1981-82.

The Association presented more useful data and attempted to make comparisons for the Southern Eight athletic conference districts. The most useful table presented by the Association compared final offers of the parties with average athletic conference figures for 1981-82. That table is reproduced on page 7 .

If these figures can be accepted as accurate, they would go a long way toward supporting the Association's case in this proceeding. Although it would be greatly preferable and would make the comparisons consistent with the comparisons made above with reference to the salary schedules, the parties have not furnished enough data to make those comparisons. Therefore, in making my judgment on this issue I am limited to the comparisons with the districts in the Southern Eight athletic conference (presumably leaving out Hazel Green but including Mt. Horeb). On this issue the Association then has

# COMPARISON OF FINAL OFFERS <br> TO <br> 1981-82 CONFERENCE AVERAGES 

|  | 1982-82 Conf. average | 1982-83 Union Final Offer | 1982-83 Dist. Final Offer |
| :---: | :---: | :---: | :---: |
| Coaching: |  |  |  |
| Athletic Director | 1306 | 1300 | 1210 |
| Head Football | 1260 | 1200 | 1100 |
| Ass't Football | 825 | 750 | 600 |
| Freshman Football | 732 | 650 | 550 |
| Flag Football (Grade School) | - | 200 | 210 |
| Head Basketball - Boys | 1260 | 1200 | 1100 |
| Ass't Basketball - Boys | 868 | 775 | 660 |
| Freshman Basketball - Boys | 838 | 700 | 660 |
| Head Basketball - Girls | 1260 | 1200 | 1100 |
| Ass't Basketball - Girls <br> (if needed) | 868 | 775 | 660 |
| Basketball - Girls <br> (Grade school) | 722 | 625 | 500 |
| Ass't Basketball - Girls <br> (Grade school) | 557 | 425 | 445 |
| Jr. High Basketball - Boys | 760 | 625 | 500 |
| Ass't Jr. High Basketball <br> Boys (7th grade) | 525 | 425 | 445 |
| Head Wrestling | 1260 | 1200 | 1100 |
| Ass't Wrestling | 839 | 775 | 660 |
| Jr. High Wresting | 742 | 625 | 500 |
| Head Golf | 743 | 675 | 660 |
| Baseball, Summer | 1113 | 975 | 1025 |
| Ass't Baseball | 768 | 650 | 550 |
| Head Track - Boys | 1017 | 850 | 735 |
| Ass't Track - Boys | 722 | 600 | 450 |
| Track-Boys (Grade School) | 628 | 450 | 315 |
| Head Track - Girls | 1005 | 850 | 735 |
| Ass't Track - Girls | 738 | 600 | 450 |
| Track-Girls (Grade School) | 562 | 450 | 315 |
| Volleyball - Girls | 948 | 850 | 710 |
| Ass't Valleyball - Girls | 636 | 550 | 370 |
| Volleyball-Girls(Grade) | 512 | 400 | 210 |
| Concert Band Director | 817 | 650 | 600 |
| Department Heads | 500 | 200 | 200 |
| Class Plays | 535 | 325 | 240 |
| One Act Play (Contest) | - | 225 | 240 |
| Forensics | 465 | 350 | 240 |
| School Paper | 434 | 400 | 325 |
| Annual | 492 | 375 | 345 |
| Homec oming | 200 | 50 | 75 |
| Cheerleading | 401 | 500 | 400 |
| Grade School Cheerleading | 287 | 200 | 150 |
| F.H.A. | 482 | 150 | 75 |
| Pep Club | 399 | 125 | 75 |
| Bus Chaperones | 11.70 | nc | 12 |
| Worker at School Events | 10.70 | nc | 10 |
| Class Advisor | 350 | nc | 75 |
| Prom | - | nc | 175 |
| Timers \& Scorekeepers | 12.30 | nc | 12 |
| Timers \& Scorekeepers |  |  |  |
| (Grade School) | 9.63 11.60 | nc | 12 |
| Video Tape Operator |  |  |  |
| (approval by A.D.) | 19 | nc | 10 |

claarly made a better case than has the Board. If this were the only issue in this proceeding, I would choose the Association's final offer.

It seems clear to the arbitrator, however, that the issue of the salary schedule increases must weigh more heavily than the issue of the increases in the extra duty schedule. Therefore, on the basis of my findings above, I must choose the Board's final offer in this proceeding.

In presenting evidence to support their final offers the parties in this case emphasized the factor of comparability almost to the exclusion of all other factors that are included among those to which the arbitrator is directed to give weight in these proceedings. In arriving at my award, however, I have reviewed the other factors listed in Section 111.70 (4)(cm)7 of the Municipal Employment Relations Act and have concluded that none of them other than the comparability factor is determinative in this dispute. Therefore, I make the following

## AWARD

The Board of Education's final offer is adopted and shall be included in the 1982-83 agreement between the School District of Cuba City and the Cuba City Education Association.

Dated: $\frac{\text { upil } 5 / 983}{\text { at Parison, wisoonain }}$

Signed:


